



# Document for the Request of Purchasing Offers of Gliding Aircraft

12 March 2020

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**ADDITIONAL DOCUMENTATION**

1. Technical Specifications Document for Aircraft EC-BUF
2. Technical Specifications Document for Aircraft EC-BUI
3. Technical Specifications Document for Aircraft EC-DPA
4. Technical Specifications Document for Aircraft EC-DVU
5. Technical Specifications Document for Aircraft EC-DVV
6. Technical Specifications Document for Aircraft EC-DTT
7. Technical Specifications Document for Aircraft EC-GTZ
8. Technical Specifications Document for Aircraft EC-GTY

## 1. Introduction

The company Servicios y Estudios para la Navegación Aérea y la Seguridad Aeronáutica S.M.E. M.P. S.A. (hereinafter, SENASA) intends to sell eight gliders, based at the Ocaña (Toledo) airfield, located at kilometer 64,200 of the N-IV - CP: 45300 Ocaña.

The following table includes the registration number and fleet of the eight aircraft on sale:

TABLE 1: AIRCRAFT ON SALE

Id.	Registration	Fleet
1	EC-BUF	ASK 21
2	EC-BUI	ASK 21
3	EC-DPA	GROB 103
4	EC-DVU	GROB 103
5	EC-DVV	GROB 103
6	EC-DTT	GROB 102
7	EC-GTZ	PW 5
8	EC-GTY	PW 5

The main characteristics and status of each of the aircraft on sale are included in the Technical Specifications Documents that accompany this document for the request of purchasing offers.

## 2. Sale Procedure

The sale of the aircraft will be carried out through a **public auction** procedure, in the form of a **sealed envelope at the first price**.

The procedure will be carried out under the principles **of transparency, concurrence, equality and non-discrimination**.

The aircraft object of the sale **do not constitute a lot**, so that interested persons or companies may present an offer for the purchase of one, several or all of them.

Each of the aircraft will be awarded to the **purchasing offer of the highest amount**, which meets the requirements set forth in this document, with no possibility of improvement once known.

The following table includes the starting price of the eight aircraft on sale:

TABLE 2: STARTING PRICE OF THE AIRCRAFT ON SALE

Id.	Registration	Fleet	Starting Price
1	EC-BUF	ASK 21	29572 €
2	EC-BUI	ASK 21	16065 €
3	EC-DPA	GROB 103	12661 €
4	EC-DVU	GROB 103	16150 €
5	EC-DVV	GROB 103	19198 €
6	EC-DTT	GROB 102	7588 €
7	EC-GTZ	PW 5	8482 €
8	EC-GTY	PW 5	5006 €

### 3. Procedure for the presentation of purchasing offers

**Any natural or legal person, Spanish or foreign, who has the capacity to do so and has no legal impediment or restriction**, may opt for the adjudication of the sale of aircraft, through the public auction procedure.

Circumstances related to the ability to contract and lack of impediments or legal restrictions must concur on the final date for the submission of the purchasing offer and subsist at the time of contract perfection.

#### 3.1. Form of presentation of the purchasing bids

The purchasing offers will be presented in a sealed envelope, duly identified, before the General Services Unit of SENASA, located at Avenida de la Hispanidad No. 12 - 28042 Madrid, in person or by certified postal mail.

If a bidder is eligible for the award of more than one aircraft, it must submit an **independent purchasing offer** for each aircraft chosen. That is, it must present as many sealed envelopes as aircraft chosen.

The purchasing offers will be presented in a **sealed envelope**, duly identified with the following information:

<p><u>ATT. UNIDAD DE SERVICIOS GENERALES DE SENASA</u></p> <p><b>ASUNTO: SUBASTA DE AERONAVES SIN MOTOR</b></p> <p><b>(Subject: Gliders auction)</b></p> <p><b>Aeronave / aircraft:</b></p> <p>Nombre / name:</p> <p>Representante legal (para personas jurídicas) / Legal representative (for legal persons):</p> <p>Datos de contacto / Contact data:</p> <p>Firma / Signature:</p>
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- Subject (“Asunto”): Must be filled with the words: “SUBASTA DE AERONAVES SIN MOTOR”.
- Aircraft (“Aeronave”): It will indicate the registration number of the aircraft object of the bid. If you are eligible for the award of more than one aircraft, remember that you must present a separate sealed envelope for each aircraft that you choose.
- Name (“Nombre”): It will indicate the name or corporate name of the natural or legal person, as appropriate, that takes part at the auction.
- Legal representative (“Representante legal”): The name of the legal representative will be indicated in the case of legal persons.
- Contact information (“Información de contacto”): Address, telephone, email.
- Signature (“Firma”): The envelopes will be signed by the person attending the tender or their legal representative.

### 3.2. Deadline for the Presentation of the Purchasing Offers

The deadline for submission of purchasing offers will begin on March 12, 2020 and end on April 3, 2020.

Offers sent by postal mail must have been received at the General Services Unit of SENASA before the end of the deadline for submission of offers. Otherwise, they will not be admitted, even if the shipment was made within the deadline for submission of offers.

### 3.3. Content of the Purchasing Offers

The purchasing offers will be presented in accordance with the model shown in Annex I to this document, which will indicate the amount of the purchasing offer.

Offers below the starting price indicated in Table 2 to this document will be rejected.

It will be cause for rejection of offers:

- Submission of **offers for amounts below the starting price** shown in Table 2 of this Document for each of the aircraft.
- Any offer that differs substantially from the model annexed in this document will be rejected. Although the casuistry cannot be detailed, the general criterion for rejecting an offer will be the need to interpret, integrate or elucidate on the will that the bidder wanted to express in it.

With the presentation of the purchasing offer, the bidder acquires the following commitments:

- Pay the price within 5 business days from the date of notification of the award.
- Formalize the contract prior to the withdrawal of the aircraft. The formalization of the contract implies the reception of the aircraft subject to it.
- It will be on behalf of the buyer to raise the purchasing contract to public deed.
- Disassemble and remove the aircraft within a maximum period of 30 calendar days from the date following the notification of the award.

All work carried out for the disassembly and transport of the aircraft will be carried out in accordance with current regulations and, specifically, the buyer will ensure that both its personnel and the activity to be carried out, conform at all times to the regulations regarding occupational risk prevention.

- Send the Certificate of Registration to SENASA when the change in ownership of the aircraft has been made effective.

### 3.4. Additional Information for the Presentation of the Purchasing Offers

Interested companies may **request additional information** on the aircraft to be sold, by email addressed to the attention of Mr. Luis Moreno Santana (velerosventa@senasa.es), Head of Support and Technical Projects Department of SENASA, indicating in the subject: SUBASTA DE AVIONES SIN MOTOR.

In the email, the aircraft on which the information is requested must necessarily be identified by the registration number

Additional information may be requested until April 1, 2020. The issues raised that are considered of interest to all bidders will be published on the website of the SENASA Sport Aviation Center (www. (<https://aviaciondeportiva.senasa.es>)).

Likewise, two visits will be made to the Ocaña airfield, on March 25 and 26, 2020, from 10 am to 2 pm on each day, so that those interested can perform a physical inspection of the aircraft for sale and any doubts and questions that may arise will be resolved.

The visit can be arranged until March 23, 2020, through the same email address ([velerosventa@senasa.es](mailto:velerosventa@senasa.es)).

## 4. Selection of the awarded bidders

Once the deadline for receipt of offers has ended, the envelopes will be open and the bidder who has presented the most economically advantageous offer for each of the aircraft will be selected.

The bid of the highest economic amount will be considered as the most economically advantageous offer.

In case of a tie, a new offer will be requested, in a sealed envelope, to the bidders who have submitted the best offer, which they must submit within three days. After this period, the envelopes will be open and the bidder who has submitted the best offer will be selected.

The buyer must proceed to make the payment of the sale price, including, where appropriate, the taxable charges, by bank transfer or bank check, within 5 business days, from the following to the notification of the award. The buyer will pay the applicable taxes.

If the awarded winner of the sale does not prove to SENASA the payment of the price within the indicated period, it will be understood that it is no longer valid and the sale will be awarded to the second most economically advantageous offer, and so on.

SENASA reminds that, in case of opting for the award of the sale of more than one aircraft, an independent purchasing offer must be submitted for each aircraft chosen. Purchasing offers that include economic offers for more than one aircraft will be rejected.

## 5. Contract Formalization

The contract will be perfected through formalization, which will be carried out in a private document. It will be on behalf of the buyer to raise the contract of sale to public deed.

The formalization of the contract implies the reception of the aircraft subject to it. Therefore, the aircraft cannot be withdrawn without the prior formalization of the contract.

From the moment of the formalization of the contract, SENASA assumes no responsibility for the aircraft for damage, deterioration or loss, unless there is fault or negligence.

The aircraft must be disassembled and removed within a maximum period of 30 calendar days from the day following the notification of the award.

SENASA will not assume any responsibility for the new use that is intended to be given to the aircraft, nor for the condition of its components once disassembled.

## 6. Penalties

SENASA will apply a penalty of 20 euros per day in concept of hangar for each day of delay in the withdrawal of the aircraft, over the maximum period established in section five.

In case of delay in the withdrawal of the aircraft, the buyer may not withdraw the aircraft without prior payment of the penalty established in this article.



**ANNEX I**  
**PURCHASING OFFER**

Mr./Ms....., with ID/Passport number..... on behalf (own name) or acting on behalf of (company that they represent) ....., with ID/Passport number.....with address in .....  
....., number....., having knowledge of SENASA's procedure of **AIRCRAFT AUCTION**, and aware of the conditions, requirements and obligations established in the present Document for the Request of Purchasing Offers of Gliding Aircraft, whose content declares to know and accepts fully, presents the following purchasing offer:

**AIRCRAFT:** .....

**OFFERED PRICE:** (in letters) .....

..... euros, (in figures) .....€

This amount includes all expenses related to the execution of the contract, except VAT. VAT will be paid by the buyer.

Date and signature of the bidder