



Document for the Request of Purchasing Offers of Aircraft by Lots

4 December 2020

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1. Technical Sheet of Aircraft EC-BUC
2. Technical Sheet of Aircraft EC-DUU
3. Technical Sheet of Aircraft EC-DPD
4. Technical Sheet of Aircraft EC-DPG
5. Spare Parts Included in Lot 3
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8. Spare Parts Included in Lot 4
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1. Introduction

The company Servicios y Estudios para la Navegación Aérea y la Seguridad Aeronáutica S.M.E. M.P. S.A. (hereinafter, SENASA) intends to sell 13 aircraft, based at the Ocaña (Toledo) airfield, located at kilometer 64,200 of the N-IV - CP: 45300 Ocaña.

The aircraft are offered for sale in 10 lots, which include one or two aircraft, together with spare parts, except for aircraft with registration EC-GUB, EC-DPO and EC-DPP, which do not include spare parts.

The following table includes the content of each lot, indicating also the registration and fleet of the 13 aircraft for sale:

TABLE 1: LOT

ID	Registration	Fleet	Lot Content
Lot 1	EC-BUC	ASK-21	1 Aircraft Spare parts
Lot 2	EC-DUU	ASK-21	1 Aircraft Spare parts
Lot 3	EC-DPD	GROB G103	2 Aircraft Spare parts
	EC-DPG	GROB G103	
Lot 4	EC-DVX	GROB G103	2 Aircraft Spare parts
	EC-DPH	GROB G103	
Lot 5	EC-GTZ	PZL PW-5	1 Aircraft Spare parts
Lot 6	EC-GPL	PZL PW-5	1 Aircraft Spare parts
Lot 7	EC-GUA	PZL PW-5	1 Aircraft Spare parts
Lot 8	EC-GUB	PZL PW-5	1 Aircraft
Lot 9	EC-GTY	PZL PW-5	1 Aircraft Spare parts
Lot 10	EC-DPO	Rallye 235	2 Aircraft
	EC-DPP	Rallye 235	

The main characteristics and status of each of the aircraft for sale can be found in the Technical Documents that accompany this document. The description of the spare parts is included in the aircraft file itself, except in the case of lots 3 and 4, in which they are described in a separate document.

2. Sale Procedure

The sale of the aircraft will be carried out through a **public auction** procedure, in the form of a **sealed envelope at the first price**.

The procedure will be carried out under the principles of **transparency, concurrence, equality and non-discrimination**.

Interested persons or companies may submit a bid for one, several or all the lots.

The bid will be made unitarily for the entire lot. That is, a single offer must be made for all the elements that make up the lot. This is:

- For each of lots 3 and 4, a unit offer must be submitted for the two aircraft and spare parts that make up the lot.
- For lot 10, a unit offer must be submitted for the two aircraft that make up the lot.
- For the rest of the lots, a unit offer must be submitted for the aircraft and the spare parts that make up the lot, in case it includes parts.

In the case of attending more than one lot, the amount of the economic offer must be indicated differently for each lot that is attended, according to the model included as Annex I to this document. If not, the offer will be excluded from the procedure.

Each of the lots will be awarded to bid with the highest offer, which meets the requirements established in this document, without the possibility of improvement once released.

The following table shows the starting price of the 10 lots that are the object of this sale procedure. The starting prices do not include VAT. Therefore, the amount of the sale of the aircraft will be taxed with a VAT of 21%, which will be added to the purchasing price. In the case of exempt intra-community supplies, for the application of the exemption, the requirements established in section 4.1 of this document must be met.

TABLE 2: STARTING PRICE OF THE AIRCRAFT ON SALE

Id.	Registration	Fleet	Lot Content	Starting Price
Lot 1	EC-BUC	ASK-21	1 Aircraft Spare parts	37 185.20 €
Lot 2	EC-DJUJ	ASK-21	1 Aircraft Spare parts	38 555.60 €
Lot 3	EC-DPD	GROB G103	2 Aircraft Spare parts	20 866.98 €
	EC-DPG	GROB G103		
Lot 4	EC-DVX	GROB G103	2 Aircraft Spare parts	14 822.40 €
	EC-DPH	GROB G103		
Lot 5	EC-GTZ	PZL PW-5	1 Aircraft Spare parts	7 876.00 €
Lot 6	EC-GPL	PZL PW-5	1 Aircraft Spare parts	8 775.40 €
Lot 7	EC-GUA	PZL PW-5	1 Aircraft Spare parts	4 685.00 €
Lot 8	EC-GUB	PZL PW-5	1 Aircraft	4 095.00 €
Lot 9	EC-GTY	PZL PW-5	1 Aircraft Spare parts	4 188.00 €
Lot 10	EC-DPO	Rallye 235	2 Aircraft	4 000 €
	EC-DPP	Rallye 235		

3. Procedure for the presentation of purchasing offers

Any natural or legal person, Spanish or foreign, who has the capacity to do so and has no legal impediment or restriction, may opt for the adjudication of the sale of aircraft, through the public auction procedure.

Circumstances related to the ability to contract and lack of impediments or legal restrictions must concur on the final date for the submission of the purchasing offer and subsist at the time of contract perfection.

3.1. Form of presentation of the purchasing bids

The purchasing offers will be presented in a sealed envelope, duly identified, before the General Services Unit of SENASA, located at Avenida de la Hispanidad No. 12 - 28042 Madrid, in person or by certified postal mail.

The purchasing offers will be presented in a **sealed envelope**, duly identified with the following information:

<p><u>ATT. UNIDAD DE SERVICIOS GENERALES DE SENASA</u></p> <p>ASUNTO: SUBASTA DE AERONAVES</p> <p>(Subject: Aircraft auction)</p> <p>Lot/s:</p> <p>Nombre / name:</p> <p>Representante legal (para personas jurídicas) / Legal representative (for legal persons):</p> <p>Datos de contacto / Contact data:</p> <p>Firma / Signature:</p>
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- **Asunto:** se indicará "SUBASTA DE AERONAVES".
- **Subject ("Asunto"):** Must be filled with the words: "SUBASTA DE AERONAVES" ("Aircraft Auction").
- **Lote/s ("Lot/s"):** The number of the lot or lots to be bid will be indicated. The lot number is the one that appears in the first column ("Id.") of tables 1 and 2 of this document.

In the case of bidding for more than one lot, a single envelope may be submitted, **as long as the amount of the economic offer for each lot is presented differently**, according to the model that appears as Annex I to this document. If not, the offer as a whole will be excluded from the procedure.

- **Name (“Nombre”)**: It will indicate the name or corporate name of the natural or legal person, as appropriate, that takes part at the auction.
- **Legal representative (“Representante legal”)**: The name of the legal representative will be indicated in the case of legal persons.
- **Contact information (“Información de contacto”)**: Address, telephone, email.
- **Signature (“Firma”)**: The envelopes will be signed by the person attending the tender or their legal representative.

3.2. Deadline for the Presentation of the Purchasing Offers

The period for submission of purchasing offers will begin on December 4th, 2020 and end on January 23rd, 2021.

Offers sent by postal mail must have been received at the General Services Unit of SENASA before the end of the deadline for submission of offers. Otherwise, they will not be admitted, even if the shipment was made within the deadline for submission of offers.

3.3. Content of the Purchasing Offers

The purchasing offers will be presented in accordance with the model shown in Annex I to this document, which will indicate the amount of the purchasing offer of each lot subject to auction. The VAT amount will be indicated separately.

Likewise, proof of the constitution of a **deposit in favor of SENASA** will be presented, responsible for maintaining the offers until the perfection of the contract.

The deposit will be made for the value of 5% of the amount of the economic offer (VAT excluded) in the following bank account:

SWIFT BBVAESMMXXX

ES67 0182 0954 65 0200010010

In the case of attending several lots, the deposit will be made according to the amount of all the lots attended (for the value of 5% of the sum of the economic offer, excluding VAT, of all the lots they are bidding for). The return of the deposit will be made in the terms indicated in section 4.2 of this document.

It will be cause for rejection of offers:

- Submission of **offers for amounts below the starting price** shown in Table 2 of this Document for each of the lots.

In case of attending several lots, only the one or those offers that are below the starting price would be rejected, and the bidder may opt for the lot or lots with offers higher than the starting price, if any.

- Presentation of **non-unit bids** for all the elements that make up the lot. It is not possible to opt for one or more elements of a certain lot, since they are unitary lots that are awarded for all the elements that compose them.
- In the event of bidding for several lots, submission of offers in which **the amount of the economic offer for each lot is not clearly differentiated**, according to the model that appears as Annex I to this document.
- Not making a deposit in favor of SENASA for the value of 5% of the amount of the economic offer for all the lots attended.
- Any offer that differs substantially from the model annexed in this document will be rejected. Although every possibility cannot be detailed, the general criterion for rejecting an offer will be the need to interpret, integrate or elaborate on the will that the offeror wanted to express in it.

With the presentation of the purchasing offer, the bidder acquires the following commitments:

- Pay the price within 5 business days from the date of notification of the award.
- Formalize the contract prior to the withdrawal of the aircraft.
- It will be on behalf of the buyer to raise the purchasing contract to public deed, if considered necessary.
- Disassemble and remove the aircraft within a maximum period of 30 calendar days from the date following the notification of the award.

All work carried out for the disassembly and transport of the aircraft will be carried out in accordance with current regulations and, specifically, the buyer will ensure that both its personnel and the activity to be carried out, conform at all times to the regulations regarding occupational risk prevention.

- Have the necessary insurance to cover material and personal damage caused to SENASA, or to third parties, in the disassembly and removal of the aircraft.

Send the Certificate of Registration to SENASA when the change in ownership of the aircraft has been made effective.

3.4. Additional Information for the Presentation of the Purchasing Offers

Interested companies may **request additional information** on the lots to be sold, by email addressed to the attention of Mr. Luis Moreno Santana (velerosventa@senasa.es), Head of Support and Technical Projects Department of SENASA, indicating in the subject: SUBASTA DE AERONAVES.

In the email, the aircraft on which the information is requested must necessarily be identified by the registration number.

Additional information may be requested until January 18th, 2021. The issues raised that are considered of interest to all bidders will be published on the websites of SENASA (www.senasa.es) and the Sport Aviation Center (<https://aviaciondeportiva.senasa.es>).

Likewise, two rounds of visits will be made to the Ocaña airfield, the first on December 15th and 16th 2020, and the second on January 14th and 15th 2021, from 10 am to 2 pm on each day, so that those interested can perform a physical inspection of the aircraft for sale and any doubts and questions that may arise will be resolved.

The visit can be arranged, for the first round, until December 14th 2020 and, for the second round, until January 13th 2021, through the same email address (velerosventa@senasa.es).

Prior to the visit, the COVID protocol to be followed during the visit to the SENASA facilities will be communicated.

4. Selection of the Awarded Bidders

Once the deadline for receipt of offers has ended, the envelopes will be open and the bidder who has presented the most economically advantageous offer for each of the lots will be selected.

The bid of the highest economic amount will be considered as the most economically advantageous offer.

In case of a tie, a new offer will be requested, in a sealed envelope, to the bidders who have submitted the best offer, which they must submit within three days. After this period, the envelopes will be open and the bidder who has submitted the best offer will be selected.

4.1. Price payment

The buyer must proceed to make the payment of the sale price, taxes included, by transfer or bank check, within 5 business days, counting from the day following the notification of the award.

If the successful bidder did not accredit before SENASA the payment of the price within the indicated period, it will be understood that it gives up its right and the sale will be awarded to the second most economically advantageous offer, and so on.

The sale of the aircraft will be taxed with a VAT of 21%, which will be added to the purchase price.

In the case of an **exempt intra-community delivery**, in accordance with the provisions of article 25 of the VAT Law, a series of requirements must be met, prior to the delivery of the aircraft.

- The purchaser of the asset must have an identification number for the purposes of Value Added Tax assigned by a Member State other than the Kingdom of Spain, which has communicated said tax identification number to the seller (i.e. VAT number).
- That the goods are transported from Spain to another Member State. In order to prove this requirement it is necessary to have at least two non-contradictory pieces of evidence, issued by different parties, independent of each other. To this end, the following is noted:
 1. Or at least two of the non-contradictory evidence of type a), drawn up by two different parties that are independent from each other, from the seller and from the purchaser.
 2. Either they are in possession of any individual item of type a), together with a single non-contradictory item of evidence of type b), confirming shipment or transport that has been drawn up by two separate independent parties that are independent from each other, from the seller and from the purchaser.

The means of proof provided by the Implementing Regulation (EU) No. 282/2011 of the Council, of March 15, 2011 - referred to in Article 13 of the VAT Regulation - are the following:

Items of evidence of type a) documents related to the dispatch or transport of goods, such as:

- *A signed letter or CMR document*
- *A bill of lading*
- *An air freight invoice or an invoice from the carrier of the goods;*

Items of evidence of type b):

- *An insurance policy relating to the dispatch or transport of the goods, or bank documents proving payment for the dispatch or transport of the goods,*
- *official documents issued by a public authority, such as a notary, certifying the arrival of the goods in the destination Member State,*
- *a receipt issued by a depositary in the Member State of destination confirming the storage of the goods in that Member State.*

Added to all this, in those cases in which the purchaser is the one who transports the goods, is the need for a complete declaration signed by the latter, which must be sent to SENASA within the peremptory period of ten days following the month in which the the delivery was done, with the following information:

- Mention of the Member State of destination of the goods.
- Date of issue.
- Name and address of the purchaser.
- Quantity and nature of the goods.
- Date and place of delivery of the goods.
- Identification number of the means of transport (in case of delivery of means of transport).
- Identification of the person who accepts the goods on behalf of the purchaser.

In the event that the requirements indicated in this section are not met, the VAT tax exemption will not apply.

4.2. Return of the deposit

The deposit will be returned to the non-successful bidders within a period of three business days from the completion of the contract.

In the case of the selected offer, the amount of the deposit will be deducted from the price to be paid.

The deposit corresponding to the selected offers that are withdrawn before the completion of the contract will not be returned.

5. Contract Formalization

The contract will be perfected through formalization, which will be carried out in a private document. It will be on behalf of the buyer to raise the contract of sale to public deed if considered necessary.

The formalization of the contract implies the reception of the aircraft and, if included, the spare parts subject to it. Therefore, these elements cannot be withdrawn without the prior formalization of the contract. Afterwards, the whole content of the lot must be removed, formalizing the corresponding delivery certificate to be signed by both parties.

From the moment of the formalization of the contract, SENASA assumes no responsibility for the aircraft for damage, deterioration or loss, unless there is fault or negligence.

The aircraft and, if included, the spare parts must be disassembled and removed within a maximum period of 30 calendar days from the day following the notification of the award.

SENASA will not assume any responsibility for the new use that is intended to be given to the aircraft, nor for the condition of its components once disassembled.

6. Penalties

SENASA will apply a penalty of 20 euros per day in concept of hangar for each day of delay in the withdrawal of the aircraft, over the maximum period established in section five.

In case of delay in the withdrawal of the aircraft, the buyer may not withdraw the aircraft without prior payment of the penalty established in this article.

The deposit corresponding to the awarded bids that are withdrawn before the completion of the contract will not be returned.

ANNEX I

PURCHASING OFFER

Mr./Ms....., with ID/Passport number..... on behalf (own name) or acting on behalf of (company that they represent), with ID/Passport number.....with address in, number....., having knowledge of SENASA's procedure of **AIRCRAFT AUCTION**, and aware of the conditions, requirements and obligations established in the present Document for the Request of Purchasing Offers of Aircraft by lots, whose content declares to know and accepts fully, presents the following purchasing offer for the following lots (*fill only for those lots to be attended*):

Id.	Lot content	Economic offer (without VAT)	VAT (21%)*	Economic offer (VAT included)
<input type="checkbox"/> Lot 1	Aircraft EC-BUC Repuestos			
<input type="checkbox"/> Lot 2	Aircraft EC-DUU Repuestos			
<input type="checkbox"/> Lot 3	Aircraft EC- DPD Aircraft EC- DPG Spare parts			
<input type="checkbox"/> Lot 4	Aircraft EC- DVX Aircraft EC- DPH Spare parts			
<input type="checkbox"/> Lot 5	Aircraft EC- GTZ Spare parts			
<input type="checkbox"/> Lot 6	Aircraft EC- GPL Spare parts			
<input type="checkbox"/> Lot 7	Aircraft EC- GUA Spare parts			
<input type="checkbox"/> Lot 8	Aircraft EC-GUB			
<input type="checkbox"/> Lot 9	Aircraft EC- GTY Spare parts			
<input type="checkbox"/> Lot 10	Aircraft EC- DPO Aircraft EC- DPP			

* In the case of exempt intra-community supplies, for the application of the exemption, the requirements established in section 4.1 of this document must be met.

Along with this offer, proof of having made the deposit indicated in section 3.3 of this document will be presented.

Indicate below the bank account for the return of the deposit in case of not being awarded:

Date and signature: