



Document for the Request of Purchasing Offers of Aircraft by Lots/sublots

April 2021

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ADDITIONAL DOCUMENTS

1. Technical Sheet of Aircraft EC-BUC
2. Technical Sheet of Aircraft EC-GTZ
3. Technical Sheet of Aircraft EC-GPL
4. Technical Sheet of Aircraft EC-GUA
5. Technical Sheet of Aircraft EC-GUB
6. Technical Sheet of Aircraft EC-GTY

1. Introduction

The company Servicios y Estudios para la Navegación Aérea y la Seguridad Aeronáutica S.M.E. M.P. S.A. (hereinafter, SENASA) intends to sell 6 aircraft, based at the Ocaña (Toledo) airfield, located at kilometer 64,200 of the N-IV - CP: 45300 Ocaña.

The aircraft are offered for sale in 2 lots, which include the aircraft and their spare parts.

- **Lot 1: Fleet ASK-21.**

This lot is made up of an aircraft from the ASK-21 fleet (registration EC-BUC) and its spare parts.

- **Lot 2: Fleet PZL PW-5.**

This lot consists of 5 sublots, each of which includes an aircraft from the PZL PW-5 fleet and its spare parts, except in the case of Sublot 2.4, which does not include spare parts.

The following table includes the content of each lot and subplot, indicating also the registration and fleet of the aircraft for sale:

TABLE 1: LOTS AND SUBLOTS

Id.		Registration	Fleet	Description
Lot 1		EC-BUC	ASK-21	1 Aircraft Spare parts
Lot 2	Sublot 2.1	EC-GTZ	PZL PW-5	1 Aircraft Spare parts
	Sublot 2.2	EC-GPL	PZL PW-5	1 Aircraft Spare parts
	Sublot 2.3	EC-GUA	PZL PW-5	1 Aircraft Spare parts
	Sublot 2.4	EC-GUB	PZL PW-5	1 Aircraft
	Sublot 2.5	EC-GTY	PZL PW-5	1 Aircraft Spare parts

The main characteristics and status of each of the aircraft for sale can be found in the technical documents that accompany this document. The description of the spare parts is included in the aircraft file itself.

2. Sale Procedure

The sale of the aircraft will be carried out through a **public auction** procedure, in the form of a **sealed envelope at the first price**.

The procedure will be carried out under the principles of **transparency, concurrence, equality and non-discrimination**.

Interested persons or companies may submit a purchasing offer for one, several or all the lots and sublots, with the particularities indicated below.

- **Lot 1: Fleet ASK-21.**

The purchase offer will be made unitarily for the entire lot. That is, a single offer must be made for all the elements that make up the lot (the aircraft and the spare parts).

The award will be made in favor of the **purchase offer of the highest amount**, which meets the requirements established in this document, without the possibility of improvement once released.

- **Lot 2: Fleet PZL PW-5.**

The purchase offer may be made for the entire lot or individually for one or more sublots, with bids for the entire Lot 2 having preference over bids for individualized sublots.

The bids must be unitary for all the components of the lot or subplot for which the bid is made (the aircraft or aircraft and, where appropriate, the spare parts).

The award will be made in favor of the **purchase offer of the highest amount for the whole of lot 2**, which meets the requirements established in this document, without the possibility of improvement once released.

Alternatively, and only in the event that Lot 2 is not awarded due to lack of competition or valid offers, the offers made for the sublots on an individual basis will be taken into account. In this case, the award will be made in favor of the **purchase offer of the highest amount for each subplot**, which meets the requirements established in this document, with no possibility of improvement once released.

In the case of attending more than one lot or subplot, the amount of the economic offer must be indicated differently for each lot or subplot that is attended, in accordance with the model that appears as Annex I to this document. Otherwise, the offer will be excluded from the procedure.

The following table shows the starting price of the lots and sublots that are the object of this sale procedure.

TABLE 2.1: STARTING PRICE OF THE LOTS AND SUBLOTS

Id.		Registration	Fleet	Description	Starting Price
Lot 1		EC-BUC	ASK-21	1 Aircraft Spare Parts	33.466,68 €
Lot 2	Sublot 2.1	EC-GTZ	PZL PW-5	1 Aircraft Spare Parts	23.695,52 €
	Sublot 2.2	EC-GPL	PZL PW-5	1 Aircraft Spare Parts	
	Sublot 2.3	EC-GUA	PZL PW-5	1 Aircraft Spare Parts	
	Sublot 2.4	EC-GUB	PZL PW-5	1 Aircraft	
	Sublot 2.5	EC-GTY	PZL PW-5	1 Aircraft Spare Parts	

In the case of offers to the sublots individually, the starting prices will be those indicated below. It is recalled that the awarding of individualized sublots will only be used in the event that Lot 2 as a whole is deserted due to lack of competition or valid offers.

TABLE 2.2: STARTING PRICE OF THE SUBLOTS

Id.	Registration	Fleet	Description	Starting Price
Sublot 2.1	EC-GTZ	PZL PW-5	1 Aircraft Spare Parts	7.088,40 €
Sublot 2.2	EC-GPL	PZL PW-5	1 Aircraft Spare Parts	7.897,86 €
Sublot 2.3	EC-GUA	PZL PW-5	1 Aircraft Spare Parts	4.216,50 €
Sublot 2.4	EC-GUB	PZL PW-5	1 Aircraft	3.685,50 €
Sublot 2.5	EC-GTY	PZL PW-5	1 Aircraft Spare Parts	3.769,20 €

The starting prices indicated above do not include VAT. Therefore, the amount of the sale of the aircraft and its spare parts will be taxed with a VAT of 21%, which will be added to the purchase price. In the case of exempt intra-community deliveries, for the application of the exemption, the requirements established in section 4.1 of this document must be met.

3. Procedure for the Presentation of Purchasing Offers

Any natural or legal person, Spanish or foreign, who has the capacity to do so and has no legal impediment or restriction, may opt for the adjudication of the sale of aircraft, through the public auction procedure.

Circumstances related to the ability to contract and lack of impediments or legal restrictions must concur on the final date for the submission of the purchasing offer and subsist at the time of contract perfection.

3.1. Form of presentation of the purchasing bids

The purchasing offers will be presented in a sealed envelope, duly identified, before the General Services Unit of SENASA, located at Avenida de la Hispanidad No. 12 - 28042 Madrid, in person or by certified postal mail.

The purchasing offers will be presented in a **sealed envelope**, duly identified with the following information:

<p><u>ATT. UNIDAD DE SERVICIOS GENERALES DE SENASA</u></p> <p>ASUNTO: SUBASTA DE AERONAVES</p> <p>(Subject: Aircraft Auction)</p> <p>Lot/Sublot:</p> <p>Nombre/Name:.....</p> <p>Representante legal (para personas jurídicas) / Legal Representative (for legal persons):.....</p> <p>.....</p> <p>Datos de contacto/Contact information:</p>

- **Subject (“Asunto”):** Must be filled with the words: “SUBASTA DE AERONAVES” (“Aircraft Auction”).

- **Lote/Sublot:** The number of the lot or subplot to be bid will be indicated. The number is the one that appears in the first column ("Id.") of tables 1 and 2 of this document.

In the case of bidding for more than one lot/sublot, a single envelope may be submitted, **as long as the amount of the economic offer for each lot/sublot is presented differently**, according to the model that appears as Annex I to this document. If not, the offer as a whole will be excluded from the procedure.

- **Name ("Nombre"):** It will indicate the name or corporate name of the natural or legal person, as appropriate, that takes part at the auction.
- **Legal representative ("Representante legal"):** The name of the legal representative will be indicated in the case of legal persons.
- **Contact information ("Información de contacto"):** Address, telephone, email.
- **Signature ("Firma"):** The envelopes will be signed by the person attending the tender or their legal representative.

3.2. Deadline for the Presentation of the Purchasing Offers

The period for submission of purchasing offers will begin on 15 April, 2021 and end on 11 June, 2021.

Offers sent by postal mail must have been received at the General Services Unit of SENASA before the end of the deadline for submission of offers. Otherwise, they will not be admitted, even if the shipment was made within the deadline for submission of offers.

3.3. Content of the Purchasing Offers

The purchasing offers will be presented in accordance with the model shown in Annex I to this document, which will indicate the amount of the purchasing offer of each lot/sublot subject to auction. The VAT amount will be indicated separately.

Likewise, proof of the constitution of a **deposit in favor of SENASA** will be presented, responsible for maintaining the offers until the perfection of the contract.

The deposit will be made for the value of 5% of the amount of the economic offer (VAT excluded) in the following bank account:

SWIFT BBVAESMMXXX

ES67 0182 0954 65 0200010010

In the case of attending several lots/sublots, the deposit will be made according to the amount of all the lots/sublots attended (for the value of 5% of the sum of the economic offer, excluding VAT, of all the lots they are bidding for). The return of the deposit will be made in the terms indicated in section 4.2 of this document.

It will be cause for rejection of offers:

- Submit offers for amounts lower than the starting price that appears in Table 2 of this Document for each of the lots/sublots.

In the event of concurring to several lots/sublots, only the offer or offers that are below the starting price would be rejected, and the bidder may be awarded the lot/sublot with bids higher than the starting price, if any.

- Present **non-unit bids** for all the elements that make up the lot/sublot. It is not possible to opt for the award of one or more elements within a specific lot/sublot, since they are unit lots that are awarded for all the elements that compose them.
- In case of bidding for several lots/sublots, submission of offers in which **the amount of the economic offer for each lot is not clearly differentiated**, according to the model that appears as Annex I to this document. This will not apply when an offer is submitted for the whole of Lot 2.
- Not making a deposit in favor of SENASA for the value of 5% of the amount of the economic offer for all the lots/sublots attended.
- Any offer that differs substantially from the model annexed in this document will be rejected. Although every possibility cannot be detailed, the general criterion for rejecting an offer will be the need to interpret, integrate or elaborate on the will that the offeror wanted to express in it.

With the presentation of the purchasing offer, the bidder acquires the following commitments:

- Pay the price within 5 business days from the date of notification of the award.
- Formalize the contract prior to the withdrawal of the aircraft.
- It will be on behalf of the buyer to raise the purchasing contract to public deed, if considered necessary.
- Disassemble and remove the aircraft within a maximum period of 30 calendar days from the date following the notification of the award.

All work carried out for the disassembly and transport of the aircraft will be carried out in accordance with current regulations and, specifically, the buyer

will ensure that both its personnel and the activity to be carried out, conform at all times to the regulations regarding occupational risk prevention.

- Have the necessary insurance to cover material and personal damage caused to SENASA, or to third parties, in the disassembly and removal of the aircraft.
- Send the Registration Certificate to SENASA when the change of ownership of the aircraft has been made effective.

3.4. Additional Information for the Presentation of the Purchasing Offers

Interested companies may **request additional information** on the lots to be sold, by email addressed to the attention of Mr. Luis Moreno Santana (velerosventa@senasa.es), Head of Support and Technical Projects Department of SENASA, indicating in the subject: SUBASTA DE AERONAVES.

In the email, the lot/sublot on which the information is requested must necessarily be identified by the registration number.

Additional information may be requested until June 9th, 2021. The issues raised that are considered of interest to all bidders will be published on the websites of SENASA (www.senasa.es) and the Sport Aviation Center (<https://aviaciondeportiva.senasa.es>).

Likewise, one round of visits will be made to the Ocaña airfield, on June 1st and 2nd 2021, from 10 am to 2 pm on each day, so that those interested can perform a physical inspection of the aircraft for sale and any doubts and questions that may arise will be resolved.

The visit can be arranged until May 28th 2021 through the same email address (velerosventa@senasa.es).

Prior to the visit, the COVID protocol to be followed during the visit to the SENASA facilities will be communicated.

4. Selection of the Awarded Bidders

Once the deadline for receipt of offers has ended, the envelopes will be open and the bidder who has presented the most economically advantageous offer for each of the lots/sublots will be selected.

The bid of the highest economic amount will be considered as the most economically advantageous offer.

In case of a tie, a new offer will be requested, in a sealed envelope, to the bidders who have submitted the best offer, which they must submit within three days. After this period, the envelopes will be open and the bidder who has submitted the best offer will be selected.

4.1. Price Payment

The buyer must proceed to make the payment of the sale price, taxes included, by transfer or bank check, within 5 business days, counting from the day following the notification of the award.

If the successful bidder did not accredit before SENASA the payment of the price within the indicated period, it will be understood that it gives up its right and the sale will be awarded to the second most economically advantageous offer, and so on.

The sale of the aircraft will be taxed with a VAT of 21%, which will be added to the purchase price.

However, the operation may be considered VAT-exempt, as intra-community delivery (defined in article 25 of the VAT Law), provided that the successful bidder provides the means of proof established in article 45 bis of the Implementing Regulation (EU) No. 282/2011 of the Council, of March 15, 2011, **prior** to the delivery of the aircraft.

In the event that it is not possible to deliver all the documentation mentioned in the previous paragraph, to prove the VAT exemption, prior to the delivery of the aircraft, a deposit will be made for 21% of the VAT that would be levied on the operation, which will be returned by SENASA, once all the required documentation is available.

4.2. Return of the Deposit

The deposit will be returned to the non-successful bidders within a period of three business days from the completion of the contract.

In the case of the selected offer, the amount of the deposit will be deducted from the price to be paid as the sale price, except in the event that the buyer is entitled to VAT exemption under the terms provided in section 4.1. In this case, the buyer will have to pay the full amount of the sale price and SENASA will retain the amount of the deposit until the VAT exemption has been accredited or, in the event of lack of accreditation, until said tax has been paid.

The deposit corresponding to the selected offers that are withdrawn before the completion of the contract will not be returned.

5. Contract Formalization

The contract will be perfected through formalization, which will be carried out in a private document. It will be on behalf of the buyer to raise the contract of sale to public deed if considered necessary.

The formalization of the contract implies the reception of the aircraft and, if included, the spare parts subject to it. Therefore, these elements cannot be withdrawn without the prior formalization of the contract. Afterwards, the whole content of the lot/sublot must be removed, formalizing the corresponding delivery certificate to be signed by both parties.

From the moment the reception certificate is signed, SENASA does not assume any responsibility for the aircraft and spare parts for damage, deterioration or loss, unless there is fault or negligence.

The aircraft and, where appropriate, spare parts must be disassembled and removed within a maximum period of 30 calendar days from the day following the notification of the award.

SENASA will not assume any responsibility for the new use to be given to the aircraft, nor for the condition of its components once they have been disassembled.

6. Penalties

SENASA will apply a penalty of 20 euros per day in concept of hangar for each day of delay in the withdrawal of the aircraft, over the maximum period established in section five.

In case of delay in the withdrawal of the aircraft, the buyer may not withdraw the aircraft without prior payment of the penalty established in this article.

The deposit corresponding to the awarded bids that are withdrawn before the completion of the contract will not be returned.

ANNEX I
PURCHASING OFFER

Mr./Mrs....., with ID n°.....
..... on their own behalf (own name) or acting on behalf of (company
that they represent).....
.....,with ID
n°....., with address in.....
.....

having knowledge of SENASA's procedure of **AIRCRAFT AUCTION**, and aware of the conditions, requirements and obligations established in the present Document for the Request of Purchasing Offers of Aircraft by lots, whose content declares to know and accepts fully, presents the following purchasing offer for the following lots/sublots (fill only for those lots/sublots to be attended):

Id	Content	Financial offer (without VAT)	VAT (21%) *	Financial offer (including VAT)
<input type="checkbox"/> Lot 1	Aircraft EC-BUC Spare parts			
<input type="checkbox"/> Lot 2	Fleet PZL PW-5			
<input type="checkbox"/> Sublot 2.1	Aircraft EC- GTZ Spare parts			
<input type="checkbox"/> Sublot 2.2	Aircraft EC- GPL Spare parts			
<input type="checkbox"/> Sublot 2.3	Aircraft EC- GUA Spare parts			
<input type="checkbox"/> Sublot 2.4	Aircraft EC-GUB			
<input type="checkbox"/> Sublot 2.5	Aircraft EC- GTY Spare parts			

** In the case of exempt intra-community supplies, for the application of the exemption, the requirements established in section 4.1 of this document must be met.*

Along with this offer, proof of having made the deposit indicated in section 3.3 of this document will be presented.

Indicate below the bank account for the return of the deposit in case of not being awarded:

Date and Signature: